



7th Annual
Excellence in Economic Development
Awards Breakfast

Tuesday, May 15th, 2018 - Holiday Inn, Manitowoc

Nominations are now open for:

- Entrepreneurial Achievement Award*
- Neighborhood Development Award*
- Corporate Investment Award*
- Economic Accelerator of the Year Award*
- Community Enhancement Award*

[Click HERE](#) for the nomination survey
Deadline to nominate is **February 26th!**

Sponsorship's are now OPEN! Please [CLICK HERE](#) to view our webpage for additional information!

2017: Strongest Year for Construction in Manitowoc History!

The economic value of City of Manitowoc approved construction projects hit an all-time high in 2017. Approved permits for the year reported a total of \$61.2 million in construction value. This compares to about \$35.4 million in total approved projects for 2016, representing a 73% increase from 2016 to 2017 building permits.

More than \$20 million of the 2017 increase came from permitted construction of new or renovated buildings. Electrical work accounted for another \$4.4 million of the increase, and plumbing and heating projects saw an uptick as well. Projects included a mix of residential and commercial construction. The biggest commercial projects permitted in 2017 included:
* *Kerry Group/Red Arrow 65,000 sf expansion valued at \$6.0 million*

- * Briess Malting 24,000 sf expansion valued at \$4.3 million
- * Aurora 18,000 sf new clinic valued at \$3.2 million
- * UW-Manitowoc interior renovations valued at \$1.7 million
- * YMCA interior renovations valued at \$1.6 million
- * Tramontina interior renovations and 7,600 sf expansion valued at \$1.1 million
- * Color Craft Graphics 40,000 sf expansion valued at \$1.1 million
- * Davita Dialysis interior renovations valued at \$1.0 million
- * Skana Aluminum 22,000 sf expansion valued at \$0.9 million
- * Lakeshore Community Health 14,000 sf interior renovation valued at \$0.9 million

Article Provided by: Mayor Nickels, City of Manitowoc

Step by Step Process to Become a Federal Government Subcontractor-Part II

Wednesday, February 28th, 8:30 a.m. - 12:00 p.m.

Location: Orion Energy Systems, 2210 Woodland Drive, Manitowoc

[Click here for more information](#)

"Following Younkers closure, Manitowoc officials hope to repurpose mall property"

[Click here to view the full article from Fox 11](#)

The New North

A fifth short, shareable video, designed to help New North companies and organizations with talent recruitment, now is available for use. Featuring Vicki Wilson, founder of Door County Coffee & Tea Company, it uses the theme of "Belong" to illustrate how residents can find their place in the region and remain for a lifetime. Wilson is joined in the video by her son, Doug, who went outside New North to attend college before choosing to return and now is the company's director of grocery/mass.

[View the video by clicking here](#)



Silver Lake College

PRESIDENT'S



BREAKFAST SERIES

PRESENTED BY BANK FIRST

Wendy Schuler
Feb. 28, 2018



TICKETS: sl.edu/ceobreakfast • 920-686-6274

[CEO Breakfast Series](#)

Business Financing Available through Revolving Loan Funds (RLF)

We can assist with business financing in starting a new business or expanding a current business of any size!

Contact us to discuss potential options such as the City of Manitowoc Commerical RLF, the City of Manitowoc Industrial RLF, Manitowoc County RLF, City of Two Rivers RLF, and the Manitowoc Public Utilities RLF.

Learn more by [clicking here](#) or contact us for further assistance.

ACE Building Service: At the Forefront of Historic Renovations

Forefront Dermatology, headquartered in Manitowoc, Wisconsin had a problem. They needed more space and, in the world of construction, they needed it fast. Forefront first approached a development firm in June 2016 to renovate 15,291 square feet of the historic O. Torrison & Co. building in downtown Manitowoc. In order to accommodate their rapid growth, Forefront required significant office and cubical space by January 1, 2017. Construction began in mid-September, leaving the A.C.E. team just 17 weeks to finish this multi-stage build-out.

[Click here to read the full article](#)

2017 a record year for economic development in Wisconsin

Nearly 60 companies from Wisconsin and around the world decided to locate or expand in Wisconsin last year, making 2017 a record-setting year

for economic development across the state. These projects are expected to create or retain nearly 30,000 jobs and result in more than \$11.6 billion in capital investment.

[Click here to view the full article](#)

13 Northeastern Wisconsin companies plan to create nearly 1,500 Jobs

Thirteen companies in the New North region of Wisconsin are expected to create nearly 1,500 new jobs after signing agreements with the Wisconsin Economic Development Corporation (WEDC) in 2017 to expand their operations.

Included in these thirteen companies are:

Forefront Dermatology (Manitowoc)

Amerequip (Kiel)

DOWCO Inc. (Manitowoc)

[Click here to view the full article by WEDC](#)

BizStarts: Calling All Current & Aspiring Entrepreneurs!

Launch MKE and BizStarts have created a partnership for anyone thinking about starting or currently running a business. Launch MKE offers a 10-week cohort program to help get you started while BizStarts provides 1:1 ongoing, on-demand coaching & mentors. Come to our Intro to Entrepreneurship Event to learn more about our services & the 10-week cohort program that begins in March.

Monday, Feb. 19 from 6 PM - 9 PM

Parklawn Assembly of God

3725 N Sherman Blvd, Milwaukee

OR

Tuesday, Feb. 27 from 1 PM - 4 PM

St. Ann Center-Bucyrus Campus

2450 W North Ave, Milwaukee

Click [HERE](#) to RSVP

What could your small business do with \$15,000?

SCORE is looking for the best small businesses in America. SCORE celebrates these businesses through the American Small Business Championship and the SCORE Awards.

[Click here for more information](#)

WBD Seminar Series and Happy Hour Events

WBD is starting off 2018 with a series of events across our service area. Our annual Seminar Series will visit 14 communities in February and March. These seminars will provide an overview of SBA lending, the SBA 504 loan program and what is different for 2018 with a new SBA S.O.P. and related rule changes.

[Click here for more information](#)

2017 Future Wisconsin Summit

[Recap Videos](#)

WFF (Wisconsin Fast Forward) Worker Training Grants

Apply for WFF worker training grants now! Grant applications submitted through March 31, 2018 will be awarded by May 31, 2018. Grant Specialists are available to answer questions and offer assistance through March 21, 2018.

[Click here to visit the WFF website](#)

Wisconsin Family Business Forum to Host Embezzled! Surviving Fraud in Your Family Business

In 2014, Tyra Dellacroce's family Business, Connecticut Stone fell victim to a large scale embezzlement scheme that was perpetrated by the company's contract CFO, a personal friend of the family.

[Click here to learn more](#)

STAY CONNECTED:

